

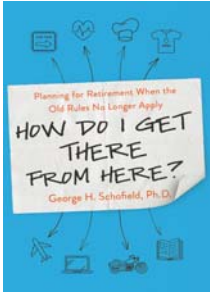



THE AFTER 50 CLIENT
ABVE SAVANNAH, 2017

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THE INSPIRATIONS FOR THIS PRESENTATION

- REAL LIVE CLIENTS IN REAL LIVE SITUATIONS
- CONVERSATIONS WITH EXPERIENCED ABVE MEMBERS
- QUESTIONS FROM ATTORNEYS AND JUDGES
- REVOLUTION IN CONFIGURATION OF PLANNING AND WORK FOR PAY



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TWO AFTER 50 WORK STORIES

JOHN, 56, STORE MANAGER, INJURED HIS BACK AND CANNOT LIFT

CARRIE, 66, FORMER NURSE, GETTING A SURPRISE DIVORCE




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HAVE OUR IMAGES AND WORDS
KEPT UP WITH OUR CHANGING
VOCATIONAL REALITIES? IS
THERE A LAG?

**LANGUAGE EXERCISE
WITH PARTNERS**

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THE QUALITY OF THE QUESTION
DRIVES THE QUALITY OF THE
ANSWER!

- 1. WHAT ARE THE POSSIBLE JOBS
FOR THIS PERSON?
- 2. WHAT ARE THE BEST VOCATIONAL
CHOICES FOR THIS PERSON?

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A CULTURAL AWARENESS MOMENT. HOW
MANY IN THIS ROOM ARE IN THEIR.....



20'S	
30'S	
40'S	
50'S	
60'S	
70'S	
80'S	

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A MOMENT FOR...

CULTURAL RESPONSIVENESS



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A QUICK REVIEW OF CHANGE THEORY

CONTINUOUS CHANGE	DISCONTINUOUS CHANGE
<ul style="list-style-type: none">• ANTICIPATE-ABLE• ONGOING• INCREMENTAL LEARNING• USING PAST EXPERIENCE AS GUIDE• LONGSTANDING WISDOM• TRADITIONAL PLANNING IN A STABLE ENVIRONMENT	<ul style="list-style-type: none">• IMPACT UNFORSEEN• GAME CHANGING• LEARNING FROM SCRATCH• PAYING CLOSE ATTENTION; GATHERING DATA• ADAPTING SELF AND PLAN• TRUE LIFELONG LEARNING• PLANNING WITH SHORT HORIZONS• CONSCIOUSLY PIONEERING EXTENDED LIVES• FINANCIAL, PERSONAL, PROFESSIONAL TRANSITIONS

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...OR SHOWN VISUALLY

CONTINUOUS	DISCONTINUOUS
	

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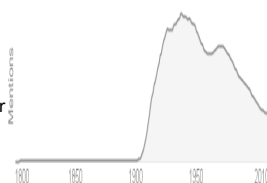
ACCORDING TO A RECENT UPWORK.COM STUDY...

- 55 MILLION AMERICANS ARE FREELANCING
- THEY ARE GENERATING A BILLION DOLLARS WORTH OF BUSINESS ANNUALLY

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DOES VOCATIONAL ONLY MEAN TRADITIONAL JOB?

- vo·ca·tion·al
- vō'kāSH(ə)n(ə)l/
- *adjective*
- adjective: **vocational**
- relating to an occupation or employment.
- "they supervised prisoners in vocational activities"
- (of education or training) directed at a particular occupation and its skills.
- "vocational school"



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Many Roads...Impermanent Choices...Surrendering the One Label



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DISCUSSION



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**Are jobs going to disappear?
Absolutely not.**

**Will other forms of work for pay
increasingly be the way,
ESPECIALLY for people After 50?**

Yes.

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Who Are We As A Group?

Promoting forensic vocational credentialing,
education, training and research.



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Language And Usage Are Always Under Construction

Definition of Forensic Science

- The word **“forensic”** means “pertaining to the law”; forensic science resolves legal issues by applying scientific principles to them. (Bureau of Labor Statistics)

Origins of the word

- As the rational values of the **Enlightenment era** increasingly permeated society in the 18th century, criminal investigation became a more **evidence-based, rational** procedure – the **use of torture to force confessions was curtailed**, and belief in **witchcraft and other powers of the occult** largely ceased to influence the court's decisions.

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Language And Usage Are Always Under Construction

Definition of Vocation

- A strong feeling of **suitability** for a particular occupation or career
- A **calling of an individual by God**, especially for a religious career.

Origins of the word

Late Middle English: from Old French, or from Latin *vocatio(n)-*, from *vocare* ‘to call.’

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DYNAMIC FORCES

- Discontinuous Technologies
- Shortened Shelf Life of Knowledge And Skills
- Change in Work For Pay Configuration
- Shift from Manufacturing to Service Economy
- Revolution In Education And Lifelong Learning
- Boundary-less Work, Globalization
- Extended Lives; More Money Required
- Revolution In Planning
- Rampant Age Discrimination
- Unknown Future Of Pensions and Safety Nets
- Dramatically Outdated Language And Images

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FROM A FORENSIC STANDPOINT WHERE
ARE WE WITH EMERGING REALITIES
OF WORK FOR PAY?



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WHY SHOULD WE CARE?

HOW PREPARED ARE WE FOR A
SIGNIFICANT CHANGE IN WHAT OUR
WORK MAY HAVE TO LOOK
LIKE IN THE FUTURE?

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INEVITABLY LAWS AND FUNDING ARE GONG TO CHANGE...

...IN THE FACE OF 55 MILLION FREELANCING VOTERS AND A BILLION DOLLAR IMPACT ON OUR AMERICAN ECONOMY THAT CAN ONLY CONTINUE TO GROW

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What is the vocational future for the After 50 Client?

- Types of work?
- Types of compensation?
- **Types of work arrangements?**
- Location of work?
- **Expertise required?**
- Shelf life of skills and experience?
- **Competition?**



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**FOR CONSIDERATION AS ADDITIONAL
FORENSIC ASSESSMENT DATA**

<p>ASSETS</p> <ul style="list-style-type: none"> - VITAL STRONG AND WEAK NETWORKS - PROFESSIONAL ADVISORS - EDUCATIONAL RESOURCES FOR KNOWLEDGE AND SKILL UPDATING <p>CHARACTERISTICS</p> <ul style="list-style-type: none"> - CURIOSITY - COURAGE - AMBITION - GOOD HEALTH - CRITICAL THINKER - TOLERANCE FOR INFORMED RISK 	<p>KNOWLEDGE/SKILLS</p> <ul style="list-style-type: none"> - CROSS-CULTURAL KNOW HOW - RISK/REWARD ASSESSMENT - TECHNICAL EXPERTISE - SERVICE - SALES - BUSINESS <p>AFFINITIES</p> <ul style="list-style-type: none"> - BUSINESS - SALES - PROBLEM SOLVING - TECHNOLOGIES - DIVERSITY
---	--

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**FOUR RECOMMENDATIONS
TO ABVE AND ITS MEMBERS**

1. **BEGIN TO RETHINK "VOCATIONAL"**
2. **SELECT AND FUND A SMALL SUBGROUP FO
LOOK INTO ALL OF THIS**
3. **INVEST IN THE RESEARCHING OF NEW
VOCATIONAL PLANNING AND FORENSIC
ASSESSMENT APPROACHES AND
INSTRUMENTION**
4. **FORM PARTNERSHIPS WITH ACADEMIC,
GOVERNMENTAL, AND PRACTITIONER
THOUGHT LEADERS**

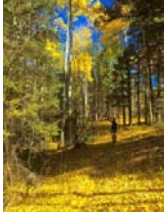
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SPECIAL APPRECIATION TO

**DR. ANITA ROTHARD
PHILLIP BOSWELL**

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Two Roads: Make A Choice



Two roads diverged in a yellow wood,
 And sorry I could not travel both
 And be one traveler, long I stood
 And looked down one as far as I could
 To where it bent in the undergrowth;...

I shall be telling this with a sigh
 Somewhere ages and ages hence:
 Two roads diverged in a wood, and I—
 I took the one less traveled by,
 And that has made all the difference.

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