

ABVE
Profit & Loss Budget vs. Actual
 July through December 2009

	<u>Jul - Dec 09</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense			
Income			
Registration - Conf.			
Spring Conference Reg. Current			
3510-0 · Member - Early	6,625.00	29,750.00	-23,125.00
3510-1 · Group Discount	-50.00	-100.00	50.00
3520-0 · Member - Late	0.00	2,500.00	-2,500.00
3530-0 · NonMember - Early	0.00	3,150.00	-3,150.00
3530-1 · Group Discount - NM	-25.00		
3540-0 · NonMember - Late	0.00	500.00	-500.00
3555-0 · Presidents Reception	0.00	100.00	-100.00
3560-0 · Value Added	0.00	1,520.00	-1,520.00
3561-0 · Value Added #2	500.00	1,520.00	-1,020.00
3570-0 · Exhibitors	0.00	700.00	-700.00
3580-0 · Knowledge Enhancement	300.00	400.00	-100.00
3594-0 · Daily Registration	0.00	500.00	-500.00
3595-0 · Student	0.00	160.00	-160.00
3596-0 · Guest	0.00	250.00	-250.00
3599-0 · APA CEU's	0.00	0.00	0.00
Total Spring Conference Reg. Current	<u>7,350.00</u>	<u>40,950.00</u>	<u>-33,600.00</u>
Total Registration - Conf.	7,350.00	40,950.00	-33,600.00
3100-0 · Certification			
3100-1 · C.E. Approval - Alternative Ed.	3,652.32	3,000.00	652.32
3100-3 · Certification-New Memb	675.00	1,200.00	-525.00
Total 3100-0 · Certification	<u>4,327.32</u>	<u>4,200.00</u>	<u>127.32</u>
3200-0 · Dues			
3200-2 · Associate Member	11,060.00	13,400.00	-2,340.00
3200-3 · Fellow/Diplomate	43,725.00	53,000.00	-9,275.00
3200-6 · Retired Members	600.00	600.00	0.00
3200-7 · Student Members	300.00	240.00	60.00
3200-8 · Subscriber	180.00	1,000.00	-820.00
Total 3200-0 · Dues	<u>55,865.00</u>	<u>68,240.00</u>	<u>-12,375.00</u>
3210-0 · Hotel Rebate	0.00	4,000.00	-4,000.00
3220-0 · Publication Sales-Journal			
3220-1 · Brochure Sales	8.95	100.00	-91.05
3220-0 · Publication Sales-Journal - Other	600.00	1,000.00	-400.00
Total 3220-0 · Publication Sales-Journal	<u>608.95</u>	<u>1,100.00</u>	<u>-491.05</u>
3230-0 · Interest Income.	0.00	100.00	-100.00
Total Income	<u>68,151.27</u>	<u>118,590.00</u>	<u>-50,438.73</u>
Expense			
Administrative			
3990-0 · Accounting & Legal.	3,381.57	3,500.00	-118.43

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4010-0 · Bank & CC Charges.	1,382.68	3,000.00	-1,617.32
4015-0 · CE Processing - Alternative Ed.	6,055.61	3,500.00	2,555.61
4016-0 · Certificate Exp/NewMmbr/Upgrade			
4016-1 · Postage	2.64	100.00	-97.36
4016-0 · Certificate Exp/NewMmbr/Upgrade - Other	603.41	1,500.00	-896.59
Total 4016-0 · Certificate Exp/NewMmbr/Upgrade	606.05	1,600.00	-993.95
4020-0 · Dues & Subscriptions.	400.00	500.00	-100.00
4030-0 · Insurance.			
4030-1 · General Liability	0.00	500.00	-500.00
4030-2 · Officers & Directors	1,134.00	1,100.00	34.00
Total 4030-0 · Insurance.	1,134.00	1,600.00	-466.00
4040-0 · Management Fee.	25,749.96	51,500.00	-25,750.04
4060-0 · Office Supplies.	334.49	150.00	184.49
4070-0 · Photocopies.	351.40	200.00	151.40
4080-0 · Postage & Shipping.	36.31	200.00	-163.69
4090-0 · Printing & Labels	0.00	50.00	-50.00
4110-0 · Storage.	607.46	1,200.00	-592.54
4120-0 · Telephone & Fax.	1,219.14	2,000.00	-780.86
Total Administrative	41,258.67	69,000.00	-27,741.33
Board of Directors			
4200-0 · Awards.	78.98	500.00	-421.02
4215-0 · Election Mailing	-19.50	775.00	-794.50
4240-0 · Miscellaneous.	0.00	250.00	-250.00
4260-0 · Presidents Discretionary Fund.	340.00	100.00	240.00
4270-0 · Stationary/Mailing.	0.00	100.00	-100.00
Total Board of Directors	399.48	1,725.00	-1,325.52
Conferences (Both)			
Spring Conference Current Year			
4510-0 · Audio Visual.	0.00	3,000.00	-3,000.00
4535-0 · Certification Fees	0.00	600.00	-600.00
4536-0 · CEU Forms and Tally	0.00	2,000.00	-2,000.00
4550-0 · Conference Meals.			
4550-a · Break Thur.	0.00	150.00	-150.00
4550-1 · Board Meeting Thur.	0.00	250.00	-250.00
4550-2 · Package Fri.	0.00	2,500.00	-2,500.00
4550-4 · Reception - Friday	0.00	4,000.00	-4,000.00
4550-8 · Sun. Breakfast	0.00	2,300.00	-2,300.00
4550-9 · Package Saturday	0.00	4,600.00	-4,600.00
4550-e · Lunch - Saturday	0.00	2,400.00	-2,400.00
Total 4550-0 · Conference Meals.	0.00	16,200.00	-16,200.00
4555-0 · Planning	1,235.00	500.00	735.00
4562-0 · Exhibitor.	0.00	100.00	-100.00
4570-0 · Gratuities.	0.00	200.00	-200.00

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4580-0 · Miscellaneous.	0.00	100.00	-100.00
4590-0 · Postage.	832.28	1,000.00	-167.72
4600-0 · Printing (Program Flyers/Labels	2,534.02	2,500.00	34.02
4610-0 · Program Binder.	0.00	2,500.00	-2,500.00
4620-0 · Shipping.	37.55	500.00	-462.45
4630-0 · Signs.	0.00	100.00	-100.00
4640-0 · Speaker Expense.	0.00	2,000.00	-2,000.00
4650-0 · Staff Travel & Hotel.	0.00	2,500.00	-2,500.00
4660-0 · Supplies.	0.00	250.00	-250.00
Total Spring Conference Current Year	<u>4,638.85</u>	<u>34,050.00</u>	<u>-29,411.15</u>
Spring Conference Next Year			
4555-1 · Planning Next	250.00		
Total Spring Conference Next Year	<u>250.00</u>		
Total Conferences (Both)	4,888.85	34,050.00	-29,161.15
Membership Development			
4700-0 · Membership	1,280.05	2,000.00	-719.95
4720-0 · Postage & Delivery	547.72	725.00	-177.28
4730-0 · Printing	105.00	100.00	5.00
Total Membership Development	<u>1,932.77</u>	<u>2,825.00</u>	<u>-892.23</u>
Publications			
Brochure			
4800-0 · Printing	0.00	500.00	-500.00
4801-0 · Mailing	14.65	250.00	-235.35
Total Brochure	<u>14.65</u>	<u>750.00</u>	<u>-735.35</u>
Journal			
4840-0 · Postage (2 x \$910.)	26.79	600.00	-573.21
4850-0 · Printing (2 x \$2580.)	0.00	2,600.00	-2,600.00
4860-0 · Typesetting.	0.00	100.00	-100.00
Total Journal	<u>26.79</u>	<u>3,300.00</u>	<u>-3,273.21</u>
Newsletter			
4870-0 · Postage.	0.00	50.00	-50.00
4880-0 · Printing.	0.00	50.00	-50.00
4890-0 · Typesetting.	1,560.00	1,800.00	-240.00
Total Newsletter	<u>1,560.00</u>	<u>1,900.00</u>	<u>-340.00</u>
Web Site Publication			
4990-0 · Web Site Content Management	1,868.00	1,500.00	368.00
Total Web Site Publication	<u>1,868.00</u>	<u>1,500.00</u>	<u>368.00</u>
Website			
4910-0 · Hosting & Maintenance Fees	1,135.70	2,800.00	-1,664.30

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Total Website	1,135.70	2,800.00	-1,664.30
Total Publications	4,605.14	10,250.00	-5,644.86
Total Expense	53,084.91	117,850.00	-64,765.09
Net Ordinary Income	15,066.36	740.00	14,326.36
Net Income	<u>15,066.36</u>	<u>740.00</u>	<u>14,326.36</u>